



“Deep Packet Inspection marks the first major innovation in firewall technology in over 10 years. By 2006, 70% of the Global 2000 will replace or augment existing firewalls with Deep Inspection firewalls.”

Gartner

Introducing **NetContinuum**

The leading provider of enterprise-class web security gateways

NC-1000 Web Security Gateway: A next-generation deep inspection security appliance that provides immediate protection from web attacks and automated worms. Powered by the largest security ASIC ever built, the NC-1000 combines all critical web security functionality into a single, high-performance gateway to secure web resources with zero impact to existing network infrastructure.

- ✓ Makes website details invisible to hackers and worms
- ✓ Prevents all types of web attacks
- ✓ Creates tamper-proof audit trail of all web transactions
- ✓ Instantly encrypts entire websites
- ✓ Allows easy secure access to web applications
- ✓ Ensures continuous uptime of web applications

The EMS Group are proud to be assigned by NetContinuum and explore opportunities to partner with European system integrators and resellers seeking a solution to address the growing issue of web and application security.

The Next \$1Billion Market Opportunity

NetContinuum’s NC-1000 product line offers exciting new revenue opportunities for Integrators providing security products and services to all enterprise and government agencies running critical web applications throughout Europe. The need for specialized web and application security products is immediate and growing.

The number of security incidents is increasing exponentially. According to Gartner, web-based attacks now represent approximately 70 percent of all security incidents against information systems.

- ✓ Traditional network firewalls were never designed to do deep inspection of web protocols or content. Port 80 (web traffic) is generally set to either “open” or

“closed”, allowing anyone accessing web applications to connect directly to backend servers with minimal inspection. As a result, the vast majority of web attacks pass right through standard firewalls.

- ✓ Intrusion Detection Systems (IDS) are good at after-the-fact monitoring network attack activity, but poorly suited to detect, let alone block, application-layer attacks.
- ✓ Traditional security approaches such as highly-distributed server solutions cannot properly secure web-based applications.

EMS is in the process of securing European partners for NetContinuum with the following capabilities:

- ✓ Networking experience (routers, load balancers, switches, firewalls)
- ✓ Security experience (audits, concepts, implementation)
- ✓ Mission critical application deployment track record
- ✓ Commercial strength and stability
- ✓ Ability to deliver multiple deployments

EMS will contact you shortly to discuss your interest, arrange a preliminary briefing to explain the technology further and explore opportunities. Please feel free to distribute this information to any colleagues you think may be interested.

If you consider just one new security company this year, this is it!

For additional information on NetContinuum, please visit: www.netcontinuum.com

To arrange an appointment, please contact:

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Yours sincerely,



Simon Meighan
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P.S.

“NetContinuum is the leading provider of application-specific firewalls. NetContinuum’s approach to hardware acceleration and separation of network processing from administration functions will challenge other application defence product vendors to provide the same levels of performance and assurance of data privacy.”

Gartner